# **EOD WARRIOR FOUNDATION**

FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020



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#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors EOD Warrior Foundation

### Opinion

We have audited the accompanying financial statements of the EOD Warrior Foundation (the Foundation), which comprise the statements of financial position as of December 31, 2021, and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the EOD Warrior Foundation as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the EOD Warrior Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the EOD Warrior Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and
  disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of EOD Warrior Foundation's internal control. Accordingly,
  no such opinion is expressed.
- Evaluate the appropriateness of accounting principles used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgement, there are conditions or events, considered in the aggregate, that raise substantial doubt about EOD Warrior Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Fort Walton Beach, Florida February 28, 2022

Warren averett, LLC

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# EOD WARRIOR FOUNDATION STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2021 AND 2020

### **ASSETS**

	2021			2020
CURRENT ASSETS  Cash and cash equivalents Pledges receivable, current portion Prepaid expenses and other current assets	\$	573,381 5,000 11,508	\$	692,542 5,000 15,813
Total current assets		589,889		713,355
PROPERTY AND EQUIPMENT  Equipment  Website  Leasehold Improvements  Total property and equipment, cost		8,336 58,501 21,900 88,737		8,336 58,501 21,900 88,737
Less accumulated depreciation		67,186		62,530
TOTAL PROPERTY AND EQUIPMENT, COST		21,551		26,207
OTHER ASSETS  Long-term pledges receivable, net of discount of \$5,635 for 2021 and \$7,588 for 2020  Investments		54,365 5,621,939		57,412 4,419,633
Total other assets		5,676,304		4,477,045
TOTAL ASSETS	\$	6,287,744	\$	5,216,607
LIABILITIES AND NET ASSE	ETS			
CURRENT LIABILITIES  Accounts Payable and Accrued Expense Refundable Advance Total current liabilities	\$	8,471 - 8,471	\$	15,019 94,600 109,619
NET ASSETS Without donor restrictions With donor restrictions		6,219,908 59,365		5,044,576 62,412
TOTAL NET ASSETS		6,279,273		5,106,988
TOTAL LIABILITIES AND NET ASSETS	\$	6,287,744	\$	5,216,607

See notes to the financial statements.

# EOD WARRIOR FOUNDATION STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2021

	Without Donor Restrictions		With Donor Restrictions		Total
REVENUES, GAINS AND OTHER SUPPORT					
Contributions	\$	1,557,473	\$	1,953	\$ 1,559,426
In-kind contributions		34,375		-	34,375
Special events:					
Contribution portion of special events		466,756		-	466,756
Exchange portion of special events		59,991		-	59,991
Less: direct benefit to donors		(127,335)		-	 (127,335)
Special events, net		399,412		-	399,412
Royalty income		10,078		-	10,078
Grant income		200,000		-	200,000
Other income		2,591		-	2,591
PPP loan forgiveness income		191,588			191,588
Investment return, net		402,310		-	402,310
Net assets released from restrictions		5,000		(5,000)	
Total revenues, gains and other support		2,802,827		(3,047)	2,799,780
EXPENSES					
Program services		1,303,020		-	1,303,020
Management and general		54,762		-	54,762
Fundraising		269,713		-	 269,713
Total expenses		1,627,495			1,627,495
CHANGE IN NET ASSETS		1,175,332		(3,047)	1,172,285
NET ASSETS AT BEGINNING OF YEAR		5,044,576		62,412	 5,106,988
NET ASSETS AT END OF YEAR	\$	6,219,908	\$	59,365	\$ 6,279,273

# EOD WARRIOR FOUNDATION STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2020

	Without Donor Restrictions	With Donor Restrictions	Total	
REVENUES, GAINS AND OTHER SUPPORT				
Contributions	\$ 1,103,627	\$ 5,879	\$ 1,109,506	
Special events:				
Contribution portion of special events	414,841	-	414,841	
Exchange portion of special events	184,029	-	184,029	
Less: direct benefit to donors	(63,483)		(63,483)	
Special events, net	535,387	-	535,387	
Royalty income	10,306	-	10,306	
Other income	1,913	-	1,913	
Investment return, net	382,262	-	382,262	
Net assets released from restrictions	5,000	(5,000)		
Total revenues, gains and other support	2,038,495	879	2,039,374	
EXPENSES				
Program services	1,043,736	-	1,043,736	
Management and general	89,487	-	89,487	
Fundraising	252,769		252,769	
Total expenses	1,385,992		1,385,992	
CHANGE IN NET ASSETS	652,503	879	653,382	
NET ASSETS AT BEGINNING OF YEAR	4,392,073	61,533	4,453,606	
NET ASSETS AT END OF YEAR	\$ 5,044,576	\$ 62,412	\$ 5,106,988	

# EOD WARRIOR FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2021

	Program Services	nagement I General	Fundraising		Total
Financial relief	\$ 146,508	\$ -	\$	-	\$ 146,508
Scholarships	239,625	-		-	239,625
Memorial	131,337	-		-	131,337
Hope and wellness	293,316	-		-	293,316
Payroll expenses	357,729	8,417		135,325	501,471
Payroll processing fees	2,371	56		897	3,324
Office supplies	4,590	108		13,151	17,849
Postage	2,869	1,104		86	4,059
Internet and telephone	7,304	66		1,061	8,431
Donor database	-	-		21,957	21,957
Bank service fees	-	708		19,676	20,384
Registration fees	-	424		1,865	2,289
Professional fees	13,200	15,858		8,551	37,609
Travel	32,807	14,827		-	47,634
Rent	23,113	544		8,743	32,400
Training	-	4,111		-	4,111
Insurance	32,114	756		12,148	45,018
401(k) fees and matching	9,337	220		3,532	13,089
Depreciation	3,323	78		1,257	4,658
Fundraising event costs	-	-		40,149	40,149
Other	3,477	7,485		1,315	12,277
Total	\$ 1,303,020	\$ 54,762	\$	269,713	\$ 1,627,495

# EOD WARRIOR FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2020

_	Program Services	Management and General	Fundraising	Total	
Financial relief	\$ 151,641	\$ -	\$ -	\$ 151,641	
Scholarships	227,858	-	-	227,858	
Memorial	25,466	-	-	25,466	
Hope and wellness	152,007	-	-	152,007	
Payroll expenses	374,230	7,876	121,630	503,736	
Payroll processing fees	2,468	52	802	3,322	
Office supplies	5,659	119	22,309	28,087	
Postage	1,960	1,450	2,055	5,465	
Internet and telephone	9,970	115	1,778	11,863	
Donor database	-	-	22,648	22,648	
Bank service fees	-	992	20,724	21,716	
Registration fees	-	86	1,890	1,976	
Professional fees	-	51,736	8,409	60,145	
Travel	14,012	12,227	5,596	31,835	
Rent	22,699	484	7,368	30,551	
Training	-	7,482	-	7,482	
Insurance	41,751	879	13,570	56,200	
401(k) fees and matching	7,841	165	2,549	10,555	
Depreciation	2,647	56	860	3,563	
Fundraising event costs	-	-	19,435	19,435	
Other	3,527	5,768	1,146	10,441	
Total	\$1,043,736	\$89,487	\$252,769	\$1,385,992	

# EOD WARRIOR FOUNDATION STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

	2021			2020		
CASH FLOWS FROM OPERATING ACTIVITIES						
Change in net assets	\$	1,172,285	\$	653,382		
Adjustments to reconcile change in net assets to						
net cash provided by operating activities:						
Depreciation expense		4,658		3,565		
Unrealized investment gain		(342,792)		(326,572)		
(Increase) decrease in receivables		3,047		-		
Increase in prepaid expenses and other assets		4,305		1,000		
Increase (decrease) in accounts payable						
and accrued expense		(5,512)		8,638		
Refundable advances		(94,600)		94,600		
Net cash provided by operating activities		741,391		434,613		
CASH FLOWS FROM INVESTING ACTIVITIES						
Proceeds from sale of investments		11,769		890,898		
Purchase of investments		(872,321)		(978,670)		
Net cash used in investing activities		(860,552)		(87,772)		
Increase (decrease) in cash and cash equivalents		(119,161)		346,841		
CASH AND CASH EQUIVALENTS AT:						
BEGINNING OF YEAR		692,542		345,701		
END OF YEAR	\$	573,381	\$	692,542		

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Organization

EOD Warrior Foundation (the Foundation) is committed to providing funds and support to military service members, veterans, state and local government employees, and civilian employees wounded in the course of performing explosive ordinance disposal (EOD) activities. The Foundation serves the EOD community by providing financial assistance and support to active duty and veteran wounded, injured, or ill EOD warriors, families of the wounded and fallen EOD warriors, and by maintaining the EOD memorial. The Foundation is supported primarily by fundraisers and the generosity of donors.

#### **Basis of Presentation**

The financial statements, which are presented on the accrual basis of accounting, present net assets and revenue, expenses, gains and losses based on the existence or absence of donor-imposed restrictions. Net assets, revenue, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions – Net assets not subject to donor-imposed stipulations. Net assets without donor restrictions may be designated for specific purposes by the action of the Board of Directors.

Net assets with donor restrictions – Net assets subject to stipulations imposed by donors and grantors. Donor restrictions are temporary in nature; those restrictions will be fulfilled by actions of the Foundation pursuant to imposed stipulations or by the passage of time. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenues are reported as increases in net assets without donor restrictions unless use of the related asset is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### **Cash and Cash Equivalents**

For financial statement purposes, the Foundation considers all highly liquid investments with a maturity of three months or less when purchased to be cash and cash equivalents. Balances in these accounts may, at times, exceed federally insured limits. The Foundation has not experienced any loss in such accounts and does not believe it is exposed to any significant credit risk on cash and cash equivalents.

#### **Pledges Receivable**

Pledges receivable are unconditional promises to give that are recognized as contributions when the promise is received. Pledges receivable that are expected to be collected in less than one year are reported at net realizable value. Pledges receivable that are expected to be collected in more than one year are recorded at fair value at the date of promise. That fair value is computed using a present value technique applied anticipated cash flow. Amortization of the resultant discount is recognized as contribution revenue. The need for an allowance of uncollectible pledges receivable is determined based on an evaluation of collectability of individual promises. All pledges are considered fully collectible at December 31, 2021 and 2020, respectively. Accordingly, no allowance for doubtful pledges receivable has been recorded.

#### Investments

Investments are recorded at fair market value in the statements of financial position. Any realized and unrealized gains and losses are reflected in the statements of activities.

### **Property and Equipment**

Property and equipment are stated at cost. Depreciation is calculated using the straight-line method over the assets' useful lives as follows:

Equipment3 - 30 yearsWebsite3 yearsLeasehold improvements5 years

#### Contributions

The Foundation records special events revenue equal to the cost of direct benefits to donors and contribution revenue for the difference. Contributions are recognized when the donor makes a promise to give to the Foundation. Gifts of cash and other assets received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor restrictions. When a time or purpose restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restriction. Contributions with donor-imposed restrictions that are satisfied within the same reporting period as received are reported as net assets without donor restrictions.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### **Donated Services**

Donated services that create or enhance non-financial assets or that require specialized skills and would have been purchased if not provided by individuals possessing those skills are recorded in the statement of activities at their fair value. Other donated services received that do not meet these criteria are not recorded in the financial statements.

### Allocation Methodology for the Statement of Functional Expenses

The cost of providing the various programs and activities has been summarized in the statement of functional expenses. Certain costs have been allocated among program, management and general, and fundraising. Such allocations have been made by management on an equitable basis. The expenses that are allocated include the following:

Expense	Method			
Financial relief	Direct costs			
Scholarships	Direct costs			
Memorial	Direct costs			
Hope and wellness	Direct costs			
Payroll expenses	Time and effort			
Payroll processing fees	Time and effort			
Office supplies	Direct costs and time and effort			
Postage	Direct costs			
Internet and telephone	Direct costs and time and effort			
Donor database	Direct costs			
Bank service fees	Direct costs			
Registration fees	Direct costs			
Professional fees	Direct costs			
Travel	Direct costs			
Rent	Time and effort			
Training	Direct costs			
Insurance	Time and effort			
401(k) fees and matching	Time and effort			
Depreciation	Time and effort			
Fundraising costs	Direct costs			
Other	Direct costs and time and effort			

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

### **Income Taxes**

The Foundation is exempt from federal and state income taxes under Internal Revenue Code 501(c)(3) and has been determined not to be a private foundation under Code Section 509(a). The Foundation will only be taxed to the extent it has taxable trade or business income unrelated to its exempt purpose.

### 2. LIQUIDITY AND AVAILABILITY

The Foundation has \$6,200,320 and \$5,117,175 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditures as of December 31, 2021 and 2020, respectively. The Foundation has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

	2021		2020
Financial assets, at year-end:			
Cash and cash equivalents	\$	573,381	\$ 692,542
Pledges receivable		59,365	62,412
Investments		5,621,939	 4,419,633
Total financial assets		6,254,685	5,174,587
Less amounts not available to be used within one year:			
Restricted by donors for time		54,365	57,412
Financial assets available to meet cash needs			
for general expenditures within one year	\$	6,200,320	\$ 5,117,175

#### 3. PLEDGES RECEIVABLE

The outstanding pledges receivable are due as follows:

	2021	 2020
Within one year	\$ 5,000	\$ 5,000
One to five years	25,000	25,000
Over five years	 35,000	40,000
Less present value discount (1.35% - 1.60%)	 65,000 (5,635)	70,000 (7,588)
	\$ 59,365	\$ 62,412

#### 4. RELATED PARTY TRANSACTIONS

The Organization's Board of Directors includes representatives of various industries in the community. The Foundation received donations from the Organization's Board of Directors during the year ended December 31, 2021 and 2020, of \$33,809 and \$32,391, respectively.

In 2015, Ken Falke, a former Chairman of the Board, made a pledge of \$100,000 to EOD Warrior Foundation, payable in \$5,000 increments over 20 years through April 2034, as noted above. In addition, in 2020 EOD Warrior Foundation shared an employee with another organization, Boulder Crest Foundation, for purposes of training overlap between EOD and the Boulder Crest Foundation. Ken Falke was Founder of Boulder Crest Foundation, and chaired the EOD Foundation through May 2020, and served as Co-Chairman for a short period, before retiring from the EOD Foundation.

#### 5. INVESTMENTS

The Fair Value Measurements Topic of the FASB Accounting Standards Codification establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are briefly described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.
- Level 2 Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the assets or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The fair values of all of the marketable securities as of December 31, 2021 and 2020 are based on unadjusted, quoted prices in active markets as of the measurement date (often referred to as Level 1 inputs.)

### 5. INVESTMENTS - CONTINUED

The following table presents the balance of financial assets measured at fair value on a recurring basis as of December 31, 2021 and 2020:

	2021					
	Level 1	Level 2	Level 3	Total		
Assets						
Cash and Cash Investments	\$ 625,063	\$ -	\$ -	\$ 625,063		
Fixed Income	1,682,309	-	-	1,682,309		
Annuities	769,825	-	-	769,825		
Mutual Funds	255,032			255,032		
Equities	2,289,710			2,289,710		
	\$ 5,621,939	\$ -	\$ -	\$ 5,621,939		
		20	)20			
	Level 1	Level 2	Level 3	Total		
Assets						
Cash and Cash Investments	\$ 286,450	\$ -	\$ -	\$ 286,450		
Fixed Income	1,571,818	-	-	1,571,818		
Annuities	744,512	-	-	744,512		
Mutual Funds	98,089	-	-	98,089		
Equities	1,718,764			1,718,764		
	\$ 4,419,633	\$ -	\$ -	\$ 4,419,633		

### 5. INVESTMENTS - CONTINUED

Investment returns were as follows:

	2021						
	Cost			arket Value	Unrealized Appreciation		
Cash and Cash Investments Fixed Income Annuities Mutual Funds Equities	\$	616,757 1,631,589 700,000 250,007 1,538,148	\$	625,063 1,682,309 769,825 255,032 2,289,710	\$	8,306 50,720 69,825 5,025 751,562	
Total	\$	4,736,501	\$	5,621,939	\$	885,438	
				2020			
		Cost	Market Value			nrealized preciation	
Cash and Cash Investments Fixed Income Annuities Mutual Funds Equities	\$	286,450 1,476,408 700,000 83,687 1,330,442	\$	286,450 1,571,818 744,512 98,089 1,718,764	\$	95,410 44,512 14,402 446,225	
Total	\$	3,876,987	\$	4,419,633	\$	542,646	

# 6. INVESTMENT RETURN, NET

Investment return, net consisted of the following for the years ended December 31, 2021 and 2020:

	 2021	2020	
Interest and dividends	\$ 72,476	\$	75,978
Unrealized gain (loss)	342,792		326,572
Realized gain (loss)	11,769		-
Investment fees	 (24,727)		(20,288)
	\$ 402,310	\$	382,262

#### 7. OPERATING LEASE COMMITMENT

The Foundation entered into a lease agreement beginning February 1, 2020 for a period of five years through January 31, 2025. The lease allows for two successive additional periods of five years. The Foundation will be responsible for leasehold improvement expenses. The property owner is not charging rent during the lease term. The fair market value of the lease has been recorded as an in-kind contribution in the accompanying financial statements.

#### 8. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at December 31, 2021 and 2020 were \$59,365 and \$62,412, respectively, and were restricted for time.

Net assets were released from donor restrictions for the years ended December 31, 2021 and 2020 by incurring expenses satisfying the purpose specified by the donor or through the passage of time as follows:

	 2021		2020	
Time restrictions	\$ 5,000	\$	5,000	
	\$ 5,000	\$	5,000	

#### 9. REFUNDABLE ADVANCES

The Organization received a Paycheck Protection Program (PPP) loan granted by the U.S. Small Business Administration, (SBA) under the Coronavirus Aid, Relief, and Economic Security Act (CARES Act). PPP loans are classified as conditional contributions, with a right-of-return in the form of an obligation to be repaid to the lender if a barrier to entitlement is not overcome. The PPP loan funds must be used to maintain compensation costs and employee headcounts, as well as for other qualifying expenses (mortgage interest, rent, and utilities) incurred following the receipt of the funds. As of December 2020, \$94,060 has been received in PPP monies. This amount has been forgiven in 2021. As of December 2021, \$97,528 has been received in PPP monies and notice of forgiveness has been received from the lender. Therefore, the Organization has recorded both of these proceeds as other income in the accompanying statement of activities.

### **10. SUBSEQUENT EVENTS**

In preparing these financial statements, the Foundation has evaluated events and transactions for potential recognition or disclosure through February 28, 2022, the date the financial statements were available to be issued. The Foundation has determined there are no other subsequent events that require recognition or disclosure.