EOD WARRIOR FOUNDATION

FINANCIAL STATEMENTS

DECEMBER 31, 2020 AND 2019



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INDEPENDENT AUDITORS' REPORT

To the Board of Directors EOD Warrior Foundation

We have audited the accompanying financial statements of the EOD Warrior Foundation (the Foundation), which comprise the statements of financial position as of December 31, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the EOD Warrior Foundation as of December 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Prior Period Financial Statements

The financial statements of the Foundation as of December 31, 2019, were audited by other others whose report dated April 3, 2020, expressed an unmodified opinion on those statements.

Warren averett, LLC

Fort Walton Beach, Florida February 25, 2021

EOD WARRIOR FOUNDATION STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2020 AND 2019

ASSETS

	2020			2019		
CURRENT ASSETS Cash and cash equivalents Pledges receivable, current portion Prepaid expenses and other current assets	\$	692,542 5,000 15,813	\$	345,701 5,000 16,813		
Total current assets		713,355		367,514		
PROPERTY AND EQUIPMENT Equipment Website Leasehold Improvements		8,336 58,501 21,900		8,336 58,501 -		
Total property and equipment, cost Less accumulated depreciation		88,737 62,530		66,837 58,965		
TOTAL PROPERTY AND EQUIPMENT, COST		26,207		7,872		
OTHER ASSETS Long-term pledges receivable, net of discount of \$7,588 for 2020 and \$13,467 for 2019 Investments Total other assets		57,412 4,419,633 4,477,045		56,533 4,032,096 4,088,629		
TOTAL ASSETS	\$	5,216,607	\$	4,464,015		
LIABILITIES AND NET ASSI	ETS					
CURRENT LIABILITIES Accounts Payable and Accrued Expense Refundable Advance Total current liabilities	\$	15,019 94,600 109,619	\$	10,409 10,409		
NET ASSETS Without donor restrictions With donor restrictions		5,044,576 62,412		4,392,073 61,533		
TOTAL NET ASSETS		5,106,988		4,453,606		
TOTAL LIABILITIES AND NET ASSETS	\$	5,216,607	\$	4,464,015		

EOD WARRIOR FOUNDATION STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES, GAINS AND OTHER SUPPORT			
Contributions	\$ 1,103,627	\$ 5,879	\$ 1,109,506
Special events:			-
Contribution portion of special events	414,841	-	414,841
Exchange portion of special events	184,029	-	184,029
Less: direct benefit to donors	(63,483)		(63,483)
Special events, net	535,387	-	535,387
Royalty income	10,306	-	10,306
Other income	1,913	-	1,913
Investment return, net	382,262	-	382,262
Net assets released from restrictions	5,000	(5,000)	
Total revenues, gains and other support	2,038,495	879	2,039,374
EXPENSES			
Program services	1,043,736	-	1,043,736
Management and general	89,487	-	89,487
Fundraising	252,769		252,769
Total expenses	1,385,992		1,385,992
CHANGE IN NET ASSETS	652,503	879	653,382
NET ASSETS AT BEGINNING OF YEAR	4,392,073	61,533	4,453,606
NET ASSETS AT END OF YEAR	\$ 5,044,576	\$ 62,412	\$ 5,106,988

EOD WARRIOR FOUNDATION STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES, GAINS AND OTHER SUPPORT			
Contributions	\$ 1,008,524	\$ 5,128	\$ 1,013,652
Special events:			
Contribution portion of special events	839,427	-	839,427
Exchange portion of special events	219,278	-	219,278
Less: direct benefit to donors	(425,945)		(425,945)
Special events, net	632,760	-	632,760
Royalty income	6,459	-	6,459
Other income	985	-	985
Investment return, net	334,077	-	334,077
Net assets released from restrictions	5,000	(5,000)	
Total revenues, gains and other support	1,987,805	128	1,987,933
EXPENSES			
Program services	1,299,875	-	1,299,875
Management and general	95,951	-	95,951
Fundraising	278,664		278,664
Total expenses	1,674,490		1,674,490
CHANGE IN NET ASSETS	313,315	128	313,443
NET ASSETS AT BEGINNING OF YEAR	4,078,758	61,405	4,140,163
NET ASSETS AT END OF YEAR	\$ 4,392,073	\$ 61,533	\$ 4,453,606

EOD WARRIOR FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2020

	Program Services	Management and General		Fu	ndraising	Total		
Financial relief	\$ 151,641	\$	-	\$	-	\$	151,641	
Scholarships	227,858		-		-		227,858	
Memorial	25,466		-		-		25,466	
Hope and wellness	152,007		-		-		152,007	
Payroll expenses	374,230		7,876		121,630		503,736	
Payroll processing fees	2,468		52		802		3,322	
Office supplies	5,659		119		22,309		28,087	
Postage	1,960		1,450		2,055		5,465	
Internet and telephone	9,970		115		1,778		11,863	
Donor database	-		-		22,648		22,648	
Bank service fees	-		992		20,724		21,716	
Registration fees	-		86		1,890		1,976	
Professional fees	-		51,736		8,409		60,145	
Travel	14,012		12,227		5,596		31,835	
Rent	22,699		484		7,368		30,551	
Training	-		7,482		-		7,482	
Insurance	41,751		879		13,570		56,200	
401(k) fees and matching	7,841		165		2,549		10,555	
Depreciation	2,647		56		860		3,563	
Fundraising event costs	-		-		19,435		19,435	
Other	 3,527		5,768		1,146		10,441	
Total	\$ 1,043,736	\$	89,487	\$	252,769	\$	1,385,992	

EOD WARRIOR FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019

	Program Services	agement General	Fur	ndraising	 Total
Financial relief	\$ 211,383	\$ -	\$	-	\$ 211,383
Scholarships	225,787	-		-	225,787
Memorial	14,639	-		-	14,639
Hope and wellness	412,783	-		-	412,783
Payroll expenses	343,709	5,386		96,491	445,586
Payroll processing fees	2,475	39		695	3,209
Office supplies	4,358	68		46,147	50,573
Postage	3,068	2,217		9,127	14,412
Internet and telephone	8,381	61		1,090	9,532
Donor database	-	-		31,025	31,025
Bank service fees	-	1,023		20,668	21,691
Registration fees	-	35		2,045	2,080
Professional fees	-	54,146		8,444	62,590
Travel	10,268	5,657		8,184	24,109
Rent	21,571	338		6,056	27,965
Training	-	22,000		-	22,000
Insurance	33,206	520		9,322	43,048
401(k) fees and matching	8,033	126		2,255	10,414
Depreciation	214	3		60	277
Fundraising event costs	-	-		37,055	37,055
Other	-	4,332		-	 4,332
Total	\$ 1,299,875	\$ 95,951	\$	278,664	\$ 1,674,490

EOD WARRIOR FOUNDATION STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

	2020	2019		
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$ 653,382	\$	313,443	
Adjustments to reconcile change in net assets to				
net cash provided by operating activities:				
Depreciation expense	3,565		277	
Realized and unrealized investment gain	(326,572)		(278,941)	
(Decrease) increase in pledges receivable	-		(128)	
Increase in prepaid expenses and other assets	1,000		3,148	
Increase (decrease) in accounts payable				
and accrued expense	8,638		(3,175)	
Refundable advances	 94,600			
Net cash provided by operating activities	 434,613		34,624	
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from sale of investments	890,898		3,547,023	
Purchase of investments	 (978,670)		(3,702,154)	
Net cash used in investing activities	 (87,772)		(155,131)	
Increase (decrease) in cash and cash equivalents	346,841		(120,507)	
CASH AND CASH EQUIVALENTS AT:				
BEGINNING OF YEAR	 345,701		466,208	
END OF YEAR	\$ 692,542	\$	345,701	

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

EOD Warrior Foundation (the Foundation) is committed to providing funds and support to military service members, veterans, state and local government employees, and civilian employees wounded in the course of performing explosive ordinance disposal (EOD) activities. The Foundation serves the EOD community by providing financial assistance and support to active duty and veteran wounded, injured, or ill EOD warriors, families of the wounded and fallen EOD warriors, and by maintaining the EOD memorial. The Foundation is supported primarily by fundraisers and the generosity of donors.

Basis of Presentation

The financial statements, which are presented on the accrual basis of accounting, present net assets and revenue, expenses, gains and losses based on the existence or absence of donor-imposed restrictions. Net assets, revenue, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions – Net assets not subject to donor-imposed stipulations. Net assets without donor restrictions may be designated for specific purposes by the action of the Board of Directors.

Net assets with donor restrictions – Net assets subject to stipulations imposed by donors and grantors. Donor restrictions are temporary in nature; those restrictions will be fulfilled by actions of the Foundation pursuant to imposed stipulations or by the passage of time. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenues are reported as increases in net assets without donor restrictions unless use of the related asset is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Cash and Cash Equivalents

For financial statement purposes, the Foundation considers all highly liquid investments with a maturity of three months or less when purchased to be cash and cash equivalents. Balances in these accounts may, at times, exceed federally insured limits. The Foundation has not experienced any loss in such accounts and does not believe it is exposed to any significant credit risk on cash and cash equivalents.

Pledges Receivable

Pledges receivable are unconditional promises to give that are recognized as contributions when the promise is received. Pledges receivable that are expected to be collected in less than one year are reported at net realizable value. Pledges receivable that are expected to be collected in more than one year are recorded at fair value at the date of promise. That fair value is computed using a present value technique applied anticipated cash flow. Amortization of the resultant discount is recognized as contribution revenue. The need for an allowance of uncollectible pledges receivable is determined based on an evaluation of collectability of individual promises. All pledges are considered fully collectible at December 31, 2020 and 2019, respectively. Accordingly, no allowance for doubtful pledges receivable has been recorded.

Investments

Investments are recorded at fair market value in the statements of financial position. Any realized and unrealized gains and losses are reflected in the statements of activities.

Property and Equipment

Property and equipment are stated at cost. Depreciation is calculated using the straight-line method over the assets' useful lives as follows:

Equipment	3 - 30 years
Website	3 years
Leasehold improvements	5 years

Contributions

The Foundation records special events revenue equal to the cost of direct benefits to donors and contribution revenue for the difference. Contributions are recognized when the donor makes a promise to give to the Foundation. Gifts of cash and other assets received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor restrictions. When a time or purpose restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restriction. Contributions with donor-imposed restrictions that are satisfied within the same reporting period as received are reported as net assets without donor restrictions.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Donated Services

Donated services that create or enhance non-financial assets or that require specialized skills and would have been purchased if not provided by individuals possessing those skills are recorded in the statement of activities at their fair value. Other donated services received that do not meet these criteria are not recorded in the financial statements.

Allocation Methodology for the Statement of Functional Expenses

The cost of providing the various programs and activities has been summarized in the statement of functional expenses. Certain costs have been allocated among program, management and general, and fundraising. Such allocations have been made by management on an equitable basis. The expenses that are allocated include the following:

Expense	Method
Financial relief	Direct costs
Scholarships	Direct costs
Memorial	Direct costs
Hope and wellness	Direct costs
Payroll expenses	Time and effort
Payroll processing fees	Time and effort
Office supplies	Direct costs and time and effort
Postage	Direct costs
Internet and telephone	Direct costs and time and effort
Donor database	Direct costs
Bank service fees	Direct costs
Registration fees	Direct costs
Professional fees	Direct costs
Travel	Direct costs
Rent	Time and effort
Training	Direct costs
Insurance	Time and effort
401(k) fees and matching	Time and effort
Depreciation	Time and effort
Fundraising costs	Direct costs
Other	Direct costs and time and effort

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Income Taxes

The Foundation is exempt from federal and state income taxes under Internal Revenue Code 501(c)(3) and has been determined not to be a private foundation under Code Section 509(a). The Foundation will only be taxed to the extent it has taxable trade or business income unrelated to its exempt purpose.

New Accounting Pronouncement

The Financial Accounting Standards Board issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers (Topic 606) – Revenue Recognition.* The update introduces a comprehensive, principles-based framework for recognizing revenue. The Foundation adopted ASU 2014-09 on July 1, 2019 and there were no changes to beginning net assets previously reported nor any line items in the current or prior year financial statements.

2. LIQUIDITY AND AVAILABILITY

The Foundation has \$5,117,175 and \$4,382,797 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditures as of December 31, 2020 and 2019, respectively. The Foundation has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

	 2020	2019		
Financial assets, at year-end:				
Cash and cash equivalents	\$ 692,542	\$	345,701	
Pledges receivable	62,412		61,533	
Investments	4,419,633		4,032,096	
Total financial assets	5,174,587		4,439,330	
Less amounts not available to be used within one year:				
Restricted by donors for time	 57,412		56,533	
Financial assets available to meet cash needs				
for general expenditures within one year	\$ 5,117,175	\$	4,382,797	

3. PLEDGES RECEIVABLE

The outstanding pledges receivable are due as follows:

	2020	 2019
Within one year	\$ 5,000	\$ 5,000
One to five years	25,000	25,000
Over five years	40,000	 45,000
Less present value discount (2.59% - 3.79%)	 70,000 (7,588)	75,000 (13,467)
	\$ 62,412	\$ 61,533

4. RELATED PARTY TRANSACTIONS

The Foundation receives contributions from members of the Board of Directors and certain business owned by and/or employing members of the Board of Directors. In 2015, Ken Falke, former Chairman of the Board, made a pledge of \$100,000 payable in \$5,000 increments over the next 20 years. The final payment is expected to be paid in April 2034. From January through April 2020, the Foundation shared an employee for the purpose of training overlap with Boulder Crest Foundation. Ken Falke is the Founder and Chairman of Boulder Crest Foundation and was the Foundation Chairman from January through May 2020, and Co-Chairman from 1 June until 24 June 2020 at which time he retired from the Foundation.

5. INVESTMENTS

The Fair Value Measurements Topic of the FASB Accounting Standards Codification establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are briefly described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.
- Level 2 Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the assets or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The fair values of all of the marketable securities as of December 31, 2020 and 2019 are based on unadjusted, quoted prices in active markets as of the measurement date (often referred to as Level 1 inputs.)

5. INVESTMENTS – CONTINUED

The following table presents the balance of financial assets measured at fair value on a recurring basis as of December 31, 2020 and 2019:

	2020							
		Level 1		Level 2	Lev	vel 3		Total
Assets								
Cash	\$	286,450	\$	-	\$	-	\$	286,450
Fixed Income		1,571,818		-		-		1,571,818
Annuities		744,512		-		-		744,512
Mutual Funds		98,089		-		-		98,089
Equities		1,718,764		-		-		1,718,764
	\$	4,419,633	\$		\$	-	\$	4,419,633
				20	19			
		Level 1		Level 2	Lev	vel 3		Total
Assets								
Cash	\$	95,307	\$	-	\$	-	\$	95,307
Fixed Income		1,521,704		-		-		1,521,704
Annuities		720,030		-		-		720,030
Mutual Funds		222,537		-		-		222,537
Equities		1,472,518		-		-		1,472,518
	\$	4,032,096	\$		\$	-	\$	4,032,096

5. INVESTMENTS – CONTINUED

Investment returns were as follows:

	2020							
	Cost		Market Value		Unrealized Appreciation			
Cash	\$	286,450	\$	286,450	\$	-		
Fixed Income		1,476,408		1,571,818		95,410		
Annuities		700,000		744,512		44,512		
Mutual Funds		83,687		98,089		14,402		
Equities		1,272,539		1,718,764	1	446,225		
Total	\$	3,819,084	\$	4,419,633	\$	600,549		
			2019					
	Cost		Market Value		Unrealized Appreciation			
Cash	\$	95,307	\$	95,307	\$	-		
Fixed Income		1,482,172		1,521,704		39,532		
Annuities		700,000		720,030		20,030		
Mutual Funds		219,181		222,537		3,356		
Equities		1,261,459		1,472,518		211,059		
Total	\$	3,758,119	\$	4,032,096	\$	273,977		

6. INVESTMENT RETURN, NET

Investment return, net consisted of the following for the years ended December 31, 2020 and 2019:

	2020			2019		
Interest and dividents	\$	75,978	\$	73,321		
Net realized and unrealized gain (loss)		326,572		278,941		
Investment fees		(20,288)		(18,185)		
	\$	382,262	\$	334,077		

7. OPERATING LEASE COMMITMENT AND SUBSEQUENT EVENT

In 2016, the Foundation entered into a lease agreement for office space that calls for monthly payments of \$2,330 through January 2019, and extended for an additional 12 months, to January 2020.

The Foundation entered into a new lease agreement beginning February 1, 2020 for a period of five years through January 31, 2025. The lease allows for two successive additional periods of five years. The Foundation will be responsible for leasehold improvement expenses. The property owner is not charging rent during the lease term. The fair market value of the lease has been recorded as an in-kind contribution in the accompanying financial statements.

8. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at December 31, 2020 and 2019 were \$61,533 and \$61,405, respectively, and were restricted for time.

Net assets were released from donor restrictions for the years ended December 31, 2020 and 2019 by incurring expenses satisfying the purpose specified by the donor or through the passage of time as follows:

	2020		2019	
Scholarships	\$	-	\$	-
Time restrictions		5,000		5,000
	\$	5,000	\$	5,000

9. REFUNDABLE ADVANCES

The Organization received a Paycheck Protection Program (PPP) loan in the amount of \$94,600 granted by the U.S. Small Business Administration, (SBA) under the Coronavirus Aid, Relief, and Economic Security Act (CARES Act). PPP loans are classified as conditional contributions, with a right-of-return in the form of an obligation to be repaid to the lender if a barrier to entitlement is not overcome. The PPP loan funds must be used to maintain compensation costs and employee headcounts, as well as for other qualifying expenses (mortgage interest, rent, and utilities) incurred following the receipt of the funds. The Organization will apply for loan forgiveness in the subsequent fiscal year. However, as of the issuance date of these financial statements, notice of forgiveness has not been received from the lender. Therefore, the Organization has recorded the PPP loan proceeds as a refundable advance in the accompanying statement of financial position.

Based on the volume of eligible expenses incurred, management believes that the loan will be forgiven by the lender. If any portion of the loan must be repaid, terms (1.00% per annum; repayable over a maximum of two years with a six-month deferral period) are such that the Organization has sufficient liquidity to repay the unforgiven portion in accordance with the PPP loan agreement.

10. SUBSEQUENT EVENTS

In preparing these financial statements, the Foundation has evaluated events and transactions for potential recognition or disclosure through February 25, 2021, the date the financial statements were available to be issued. The Foundation has determined there are no other subsequent events that require recognition or disclosure.